

Supporting the next generation of STEM & health care leaders

July 9, 2012 (Board Retreat)

		·

Washington State Opportunity Scholarship Scholarship Selection Data

Prepared for July 9, 2012 Board Meeting

Table of Contents

able 1: WSOS Selected Students, by Race and Ethnicity, and Field of Study
able 2: WSOS Selected Students, by Income, GPA, and Field of Study
able 3: WSOS Selected Students, by Income, Race and Ethnicity, and Field of Study
able 3 (cont'd): WSOS Selected Students, by Income, Race and Ethnicity, and Field of Study
able 4: WSOS Selected Students, by Gender and Field of Study
able 5: WSOS Selected Students, by Grade Point Average and Field of Study
able 6: WSOS Selected Students, by Grade Level and Field of Study as of Fall, 2012
able 7: WSOS Selected Students, by GPA, Grade Level, and Field of Study as of Fall, 2012
able 8: WSOS Selected Students, by Institution and Field of Study as of Fall, 2012
ata Definitions and Notes

Table 1: WSOS Selected Studentsi, by Race and Ethnicityii, and Field of Studyiii

Race and Ethnicity	Engine	Engineering	Health	Health Care	Mathe	Mathematics	Science	nce	Technology	ology	Grand Total by Race and Ethnicity	Total e and icity
	#	%	#	%	#	%	#	%	#	%	#	%
American Indian or Alaska Native	5	1%	6	1%	1	1%	4	0.5%	2	1%	21	1%
Asian	174	24%	175	18%	31	70%	142	17%	91	792	613	20%
Black or African American	11	1%	28	3%	Н	1%	26	3%	14	4%	80	3%
Hispanic/Latino	30	4%	40	4%	2	1%	27	3%	11	3%	110	4%
Native Hawaiian or Other Pacific Islander	2	0.3%	8	1%	0	%0	e e	0.4%	Э	1%	16	1%
Not reported	12	7%	13	1%	9	4%	32	4%	∞	7%	71	2%
Two or more races	80	11%	114	11%	22	14%	108	13%	34	10%	358	12%
White	426	28%	605	61%	98	%09	200	29%	183	23%	1,809	29%
Grand Total by Field of Study	740	100%	992	100%	158	100%	842	100%	346	100%	3,078	100%
% by Field of Study		24%		32%		2%		27%		11%		100%

Table 2: WSOS Selected Students, by Incomeiv, GPAv, and Field of Study

olitron O motto			au Laau	Health Care	Care	Mathematics	natics	Science	nce	Techn	Technology	Grand Total by Quartile	by Quartile
Dottom Onortio	1 acc +han 3 00	יר	2%	2	1%	2	3%	13	5%	5	5%	27	3%
Dorrolli Guai tile	Less tildii 3.00		7/7	1	27	1	200	2) (200	1 00	7707
Maximum Income by	3.00-3.24	32	15%	23	7%	10	16%	34	13%	6	%6	108	11%
Household Size:	3.25-3.49	54	25%	73	23%	11	18%	58	23%	22	22%	218	23%
2-person: \$11,375 4-person: \$25,550	3.50-3.74	57	792	92	28%	12	70%	29	792	24	24%	252	792
6-person: \$33,725	3.75-4.00	72	33%	133	41%	26	43%	85	33%	41	41%	357	37%
Bottom Quartile Subtotal by Field of Study & GPA	d of Study & GPA	220	100%	323	100%	19	7001	257	100%	101	100%	362	31%
alitrail Changes	Less than 3.00	4	2%	4	1%	2	%9	4	7%	3	3%	17	2%
Maximum Income by	3.00-3.24	20	11%	18	%9	4	11%	25	12%	13	14%	08	10%
Household Size:	3.25-3.49	38	20%	51	18%	5	14%	41	20%	21	22%	156	19%
2-person: \$34,750 — 4-person: \$51.100	3.50-3.74	42	22%	79	28%	11	31%	26	27%	23	24%	211	78%
6-person: \$67,450	3.75-4.00	83	44%	133	47%	14	39%	83	40%	32	37%	348	43%
Second Quartile Subtotal by Field of Study & GPA	d of Study & GPA	187	100%	285	100%	36	700%	209	100%	95	100%	812	79%
alitacii O brid	Less than 3.00	2	1%	3	1%		%0	4	7%	2	2%	11	2%
Maximum Income by	3.00-3.24	23	13%	6	4%	1	3%	21	10%	12	14%	99	%6
Household Size:	3.25-3.49	28	16%	38	18%	7	21%	41	70%	15	17%	129	18%
2-person: \$52,125 4-person: \$76,650	3.50-3.74	45	792	63	29%	11	33%	09	78%	26	%0E	205	28%
6-person: \$101,175	3.75-4.00	75	43%	104	48%	14	42%	84	40%	32	%48	309	43%
Third Quartile Subtotal by Field of Study & GPA	of Study & GPA	173	100%	217	100%	33	100%	210	100%	87	%001	720	23%
alitraii O ao I	Less than 3.00	2	1%	5	3%	3	11%	4	2%		%0	14	2%
Maximum Income by	3.00-3.24	11	7%	11	7%	1	4%	20	12%	9	10%	49	8%
Household Size:	3.25-3.49	29	18%	25	15%	7	722%	29	17%	19	30%	109	19%
2-person: \$69,500 4-person: \$102.200	3.50-3.74	32	20%	42	25%	5	18%	40	24%	10	16%	129	22%
6-person: \$134,900	3.75-4.00	98	54%	84	20%	12	43%	73	44%	28	44%	283	48%
Top Quartile Subtotal by Field of Study & GPA	Study & GPA	160	700%	167	100%	28	100%	166	100%	63	100%	584	19%
Grand Total by Field of Study		740	100%	992	100%	158	100%	842	100%	346	100%	3,078	100%
% by Field of Study			24%		32%	-	2%		72%	181	11%		100%

Table 3: WSOS Selected Students, by Income, Race and Ethnicity, and Field of Study

WSOS Income Quartiles	Race and Ethnicity	Engin	Engineering	Health	h Care	Math	Mathematics	Sci	Science	Techn	Technology	Grand	Grand Total by Quartile
	American Indian or Alaska Native	ж	1%	4	1%	0	%0	1	0.4%	0	%0	8	1%
	Asian	70	32%	59	18%	17	78%	39	15%	27	27%	212	22%
Bottom Quartile	Black or African American	2	2%	17	2%	1	2%	12	2%	6	%6	44	2%
Maximum Income by	Hispanic/Latino	10	2%	17	2%	П	2%	10	4%	2	2%	40	4%
2-person: \$17,375	Native Hawaiian or Other Pacific Islander	1	0.5%	1	0.3%	0	%0	0	%0	1	1%	3	0.3%
6-person: \$33,725	Not reported	9	3%	3	1%	3	2%	8	3%	2	2%	22	2%
	Two or more races	22	10%	38	12%	5	8%	44	17%	8	%8	117	12%
	White	103	47%	184	21%	34	26%	143	%95	52	51%	516	54%
Bottom Quartile Subtotal by	Bottom Quartile Subtotal by Field of Study & Race/Ethnicity	220	100%	323	100%	19	100%	257	100%	101	100%	796	31%
	American Indian or Alaska Native	2	1%	4	1%	1	2.8%	0	%0	0	%0	2	1%
	Asian	36	19%	52	18%	8	22%	46	22%	24	25%	166	20%
Second Quartile	Black or African American	3	7%	8	3%	0	%0	5	7%	2	2%	18	2%
Maximum Income by	Hispanic/Latino	13	%/	17	%9	0	%0	12	%9	1	1%	43	2%
2-person: \$34,750	Native Hawaiian or Other Pacific	П	0.5%	2	0.7%	0	%0	0	%0	2	7%	9	%9:0
4-person: \$51,100 6-person: \$67,450	Not reported	3	2%	4	1%	2	%9	5	7%	2	2%	16	2%
	Two or more races	23	12%	40	14%	7	19%	23	11%	12	13%	105	13%
	White	106	21%	158	22%	18	20%	118	26%	52	22%	452	%95
Second Quartile Subtotal by	Second Quartile Subtotal by Field of Study & Race/Ethnicity	187	100%	285	100%	36	100%	209	100%	95	100%	812	792
	American Indian or Alaska Native	0	%0	0	%0	0	%0	2	1%	0	%0	7	0.3%
	Asian	41	24%	37	17%	3	%6	31	15%	23	79%	135	19%
Third Quartile	Black or African American	1	1%	1	%0	0	0%	5	2%	1	1%	8	1%
Maximum Income by	Hispanic/Latino	5	3%	4	2%	1	3%	5	2%	7	8%	22	3%
7 2-person: \$52,125	Native Hawaiian or Other Pacific Islander	0	%0	2	0.9%	0	0%	2	1%	0	%0	4	%9'0
6-person: \$101,175	Not reported	3	2%	5	2%	1	3%	11	2%	Н	1%	21	3%
	Two or more races	17	10%	25	12%	5	15%	24	11%	10	11%	81	11%
	White	106	61%	143	66%	23	%02	130	62%	45	25%	447	92%
Third Quartile Subtotal by F	Third Quartile Subtotal by Field of Study & Race/Ethnicity	173	100%	217	100%	33	100%	210	100%	87	100%	720	23%

d Field of Study
Ethnicity, and Fiel
y Income, Race and Et
by Income
d Students,
Selected
ıt'd): WSC
able 3 (cor

WSOS Income Quartiles	Race and Ethnicity	Engin	Engineering	H S	Health Care	Math	Mathematics	Science	o	Technology	ogy	Grand Total by Quartile	tal by ile
	American Indian or Alaska Native	0	%0	1	1%	0	%0	1	1%	2	3%	4	0.7%
	Asian	27	17%	27	16%	3	11%	26	16%	17	27%	100	17%
Top Quartile	Black or African American	2	1%	2	1%	0	%0	4	7%	2	3%	10	7%
Maximum Income by	Hispanic/Latino	2	1%	2	1%	0	%0	0	%0	П	2%	2	1%
Housenoid Size: 2-person: \$69,500	Native Hawaiian or Other Pacific Islander	0	%0	3	1.8%	0	%0	1	1%	0	%0	4	0.7%
4-person: \$102,200 6-person: \$134.900	Not reported	0	%0	1	1%	0	%0	8	2%	3	2%	12	2%
	Two or more races	18	11%	11	%/	5	18%	17	10%	4	%9	55	%6
	White	111	%69	120	72%	20	71%	109	%99	34	54%	394	%29
Top Quartile Subtotal by	Top Quartile Subtotal by Field of Study & Race/Ethnicity	160	100%	167	100%	28	100%	166	100%	63	100%	584	19%
Grand Total by Field of Study	Study	740	100%	992	100%	158	100%	842	100%	346	100%	3,078	100%
% by Field of Study			24%	ä	32%		2%	-	27%		11%		100%

Page 6 − HL/KB, R&E, CSF

Table 4: WSOS Selected Students, by Gender and Field of Study

Gender	Engineering	ering	Health Care	are	Mathematics	natics	Science	JCe	Technology	ogy	Grand Total	otal
Female	172	23%	778	78%	83	53%	532	%89	88	722%	1,653	54%
Male	568	77%	214	22%	75	47%	310	37%	258	75%	1,425	46%
Grand Total	740	100%	992	100%	158	100%	842	100%	346	100%	3,078	100%

Table 5: WSOS Selected Students, by Grade Point Average and Field of Study

GPA	Engineering	ring	Health Care	Care	Mathematics	natics	Science	ce	Technology	ology	Grand Total	Total
Less than 3.00	13	2%	14	1%	7	4%	25	3%	10	3%	69	7%
3.00-3.24	98	12%	61	%9	16	10%	100	12%	40	12%	303	10%
3.25-3.49	149	20%	187	19%	30	19%	169	70%	77	75%	612	20%
3.50-3.74	176	24%	276	28%	39	722%	223	792	83	24%	797	%97
3.75-4.00	316	43%	454	46%	99	42%	325	39%	136	39%	1,297	42%
Grand Total	740	100%	992	100%	158	100%	842	100%	346	100%	3,078	100%

Table 6: WSOS Selected Students, by Grade Levelvi and Field of Study as of Fall, 2012

Grade Level	Engineering	ering	Health Care	Care	Mathematics	natics	Science	ce	Technology	ology	Grand Total	Total
Freshman	208	28%	273	28%	33	21%	205	24%	. 67	19%	786	7
Sonhomore	160	22%	388	39%	36	23%	160	19%	95	27%	839	27%
linior	211	29%	204	21%	46	29%	275	33%	105	30%	841	27%
Senior	161	22%	127	13%	43	27%	202	24%	79	23%	612	70%
Grand Total	740	100%	992	100%	158	100%	842	100%	346	100%	3,078	100%

11% 22% 26% 23% 17% 13% 87% 76% 31% 35% 34% 27% 20% 23% 31% 76% 27% 20% 100% 100% Total by Grade Level 106 105 286 294 288 839 166 196 159 612 3,078 681 257 222 841 69 141 257 137 35% 23% 25% 13% 20% 24% 22% 22% 23% 100% 11% 10% 19% 31% 35% 27% 28% 25% 30% %06 Technology 346 26 105 16 79 33 24 29 26 10 19 17 17 09 29 29 33 95 13% 87% 24% 27% 35% 38% 19% 20% 24% 35% 21% 33% 12% 22% 29% 22% 14% 24% 100% 27% Science 29 178 275 202 27 205 43 99 61 160 55 96 25 45 59 44 842 67 31% 23% 23% 14% 23% 27% 100% 2% 21% 44% 25% 23% 13% 20% 28% 39% 29% 16% 12% 88% Mathematics 4 29 33 11 16 6 36 9 6 13 18 46 10 10 9 10 43 158 25% 13% 32% 14% 28% 30% 36% 34% 39% 19% 19% 32% 31% 21% 11% 18% 28% 18% 100% 86% Health Care 38 235 273 133 388 204 127 992 138 38 38 65 63 14 23 32 35 23 117 27% 29% 8% 27% 24% 24% 17% 22% 100% 24% 14% %98 28% 36% 32% 33% 22% 20% 25% 27% Engineering 29 740 179 208 52 160 43 53 58 211 13 43 39 39 27 161 51 57 57 Sophomore Subtotal by Field of Study Freshman Subtotal by Field of Study Less than 3.00 Senior Subtotal by Field of Study Junior Subtotal by Field of Study Grand Total by Field of Study 3.75-4.00 GPA 3.75-4.00 3.25-3.49 3.50-3.74 3.75-4.00 3.50-3.74 3.75-4.00 3.25-3.49 3.50-3.74 3.00-3.24 3.50-3.74 3.00-3.24 3.25-3.49 % by Field of Study Sophomore Freshman Class Level Senior Junior

Table 7: WSOS Selected Students, by GPA, Grade Level, and Field of Study as of Fall, 2012

Table 8: WSOS Selected Students, by Institutionvii and Field of Study as of Fall, 2012viii

	Towns of the second sec			The state of the s		,				8		
College Type & College Name	Engin	Engineering	Healt	Health Care	Mathe	Mathematics	Sc	Science	Techr	Technology	Grand Total by College Type	College Type
Four-year college or university - Public	554	74.9%	448	45.2%	105	%5'99	618	73.4%	238	%8.89	1,963	63.8%
Central Washington University	7	%6:0	13	1.3%	6	5.7%	22	2.6%	23	%9.9	74	2.4%
Eastern Washington University	12	1.6%	63	6.4%	4	2.5%	24	2.9%	11	.3.2%	114	3.7%
The Evergreen State College	1	0.1%	6	%6.0	3	1.9%	28	3.3%	∞	2.3%	49	1.6%
University of Washington	350	47.3%	211	21.3%	26	35.4%	354	42.0%	108	31.2%	1079	35.1%
University of Washington-Bothell	17	2.3%	14	1.4%	0	0.0%	15	1.8%	14	4.0%	09	1.9%
University of Washington-Tacoma	8	1.1%	17	1.7%		%0.0	14	1.7%	41	11.8%	80	2.6%
Washington State University-Pullman	121	16.4%	55	2.5%	10	6.3%	22	9.8%	12	3.5%	255	8.3%
Washington State University-Spokane	0	%0.0	29	2.9%	0	%0.0	0	%0.0	0	%0.0	29	%6.0
Washington State University-Tri-Cities	10	1.4%	3	0.3%	0	%0.0	10	1.2%	0	%0.0	23	0.7%
Washington State University-Vancouver	16	2.2%	14	1.4%	0	%0.0	21	2.5%	11	3.2%	62	2.0%
Western Washington University	12	1.6%	20	7.0%	23	14.6%	73	8.7%	10	2.9%	138	4.5%
Four-year college or university - Independent or Proprietary	74	10.0%	185	18.6%	34	21.5%	116	13.8%	27	7.8%	436	14.2%
Bastyr University	0	%0.0	6	%6.0	0	%0.0	7	0.8%	0	0.0%	16	0.5%
DigiPen Institute of Technology	1	0.1%	0	%0.0	0	%0.0		%0.0	6	2.6%	10	0.3%
Gonzaga University	27	3.6%	29	2.9%	4	2.5%	15	1.8%	3	%6:0	78	2.5%
Heritage University	0	%0.0	4	0.4%	2	1.3%	2	%9.0	1	0.3%	12	0.4%
ITT Technical Institute-Seattle	0	%0.0	0	%0.0	0	%0.0	0	%0.0	2	%9.0	2	0.1%
ITT Technical Institute-Spokane Valley	0	%0.0	1	0.1%	0	%0.0	0	%0:0	0	%0.0	Н	%0.0
Northwest University	0	%0.0	∞	0.8%	0	%0.0	7	0.2%	0	%0.0	10	0.3%
Pacific Lutheran University	2	0.3%	57	2.7%	12	7.6%	25	3.0%	2	%9:0	86	3.2%
Saint Martin's University	11	1.5%	4	0.4%	2	1.3%	2	%9.0	0	%0.0	22	0.7%
Seattle Pacific University	6	1.2%	24	2.4%	2	1.3%	13	1.5%	2	%9.0	20	1.6%
Seattle University	16	2.2%	34	3.4%	9	3.8%	17	2.0%	2	%9.0	75	2.4%
University of Puget Sound	3	0.4%	4	0.4%	0	%0.0	∞	1.0%	1	0.3%	16	0.5%
Walla Walla University	1	0.1%	2	0.2%	т	%9.0	0	%0.0	0	%0.0	4	0.1%
Whitman College	1	0.1%	П	0.1%	2	1.3%	∞	1.0%	0	%0.0	12	0.4%
Whitworth University	4	0.5%	∞	0.8%	3	1.9%	11	1.3%	5	1.4%	31	1.0%
Two-year community or technical college	112	15.1%	359	36.2%	18	11.4%	108	12.8%	81	23.4%	829	22.0%
Bates Technical College	. 1	0.1%	4	0.4%	0	0.0%	П	0.1%	2	%9.0	∞	0.3%
Bellevue College	4	0.5%	6	%6.0	0	0.0%	4	0.5%	7	2.0%	24	0.8%
											Page 8 – HI /KB	R&F CSE

Page 8 – HL/KB, R&E, CSF

, - ----

College Type & College Name	Engin	Engineering	Healt	Health Care	Mathe	Mathematics	Sci	Science	Technology	ology	Grand Total by College Type	College Typ	De
Bellingham Technical College	3	0.4%	11	1.1%	1	%9.0	0	0.0%	2	0.6%	17	9.0	%
Big Bend Community College	3	0.4%	4	0.4%	0	%0:0	1	0.1%	1	0.3%	6	0.3%	3%
Cascadia Community College	Τ.	0.1%	0	%0.0	0	%0:0	0	%0.0	2	%9.0	3	0.1%	%
Centralia College	1	0.1%	4	0.4%	0	%0.0	1	0.1%	0	0.0%	9	0.2%	%
Clark College	5	0.7%	49	4.9%	0	%0.0	2	0.2%	2	%9.0	58	1.9%	%
Clover Park Technical College	2	0.3%	6	%6:0	0	%0.0	4	0.5%	5	1.4%	20	%9.0	%9
Columbia Basin College	8	0.4%		0.7%	2	1.3%	0	0.0%	0	0.0%	12	0.4%	1%
Edmonds Community College	2	%6.0	7	0.7%	0	%0.0	5	%9.0	Η.	0.3%	20	9.0	%5
Everett Community College	4	0.5%	13	1.3%	2	1.3%	ø	0.7%	c	%6.0	28	0.9%	3%
Grays Harbor College	H	0.1%	7	0.7%	-	%9.0	3	0.4%	1	0.3%	13	0.4%	1%
Green River Community College	6	1.2%	4	0.4%	1	%9.0	9	0.7%	7	2.0%	27	%6.0	%6
Highline Community College	9	0.8%	11	1.1%	2	1.3%	က	0.4%	2	0.6%	24	0.8%	3%
Lake Washington Institute of Technology	0	%0.0	9	0.6%	0	%0.0	0	0.0%	П	0.3%	7	0.2%	%
Lower Columbia College	3	0.4%	10	1.0%	0	%0.0	0	%0.0	1	0.3%	14	0.5	0.5%
North Seattle Community College	4	0.5%	0	%0.0	0	%0.0	2	0.2%	0	0.0%	9	0.2%	%
Olympic College	7	%6.0	10	1.0%	0	%0.0	ī.	%9.0	3	0.9%	25	0.8%	3%
Peninsula College	2	0.3%	2	0.2%	H	%9'0	2	0.2%	1	0.3%	8	0.3%	3%
Pierce College	3	0.4%	22	2.2%	2	1.3%	10	1.2%	7	2.0%	44	1.4%	1%
Renton Technical College	0 5	%0:0	11	1.1%	0	%0.0	0	%0:0	3	0.9%	14	0.5%	%9
Seattle Central Community College	9	0.8%	11	1.1%	2	1.3%	10	1.2%	4	1.2%	33	1.1%	%1
Shoreline Community College	0	%0.0	6	%6:0	0	%0.0	1	0.1%	0	0.0%	10	0.3%	3%
Skagit Valley College	T	0.1%	12	1.2%	0	%0:0	. 5	%9.0	3	%6:0	21	0.7%	%/
South Puget Sound Community College	Н.	0.1%	12	1.2%	0	%0.0	T	0.1%	3	0.9%	17	9.0	9%
South Seattle Community College	11	1.5%	2	0.2%	0	0.0%	3	0.4%	4	1.2%	20	9.0	0.6%
Spokane Community College	0	%0.0	8	0.8%	0	0.0%	3	0.4%	0	0.0%	11	0.4	0.4%
Spokane Falls Community College	2	0.3%	3	0.3%	0	0.0%	က	0.4%	2	9.0	10	0.3	0.3%
Tacoma Community College	10	1.4%	57	5.7%	0	%0.0	10	1.2%	8	2.3%	85	2.8	2.8%
Walla Walla Community College	4	0.5%	12	1.2%	1	%9:0	3	0.4%	4	1.2%	24	0.8%	3%
Wenatchee Valley College	1	0.1%	13	1.3%	Н	%9.0	4	0.5%	1	0.3%	20	0.6	%9.0
Whatcom Community College	4	0.5%	10	1.0%	T	%9'0	6	1.1%	1	0.3%	25	0.8	0.8%
Yakima Valley Community College	2	0.3%	10	1.0%	1	%9:0	1	0.1%	0	0.0%	14	0.5%	%2
Not specified	0	%0.0	0	0.0%	1	0.6%	0	0.0%	0	0.0%	1	0.0%	%
Grand Total	740	100.0%	992	100.0%	158	100.0%	842	100.0%	346	100.0%	3,078	100.0%	%

-

Total students reflects the number who are in Cohort A or B and have had their WSOS award confirmed (2,852 students) or in Cohort B (226 students), who are in selected status and their award confirmation is pending.

options are in bold.) Yes No Additionally, what race(s) do you consider yourself? Regardless of your answer to the previous question, please mark the following box(es) to indicate what you consider yourself to be. American Indian or Alaska Native, Asian, Black or African American, Native Hawaiian or Other Pacific Hispanic/Latino descent (a person of Cuban, Mexican, Puerto Rican, South or Central American, or other Spanish culture/origin, regardless of race)? (Answer " Students reported their race or ethnicity when they responded to the Washington State Opportunity Scholarship (WSOS) application item, "Are you of Islander, White." As this item was optional, 2% of the students did not report this information.

(Answer options are in bold.) Engineering (including, but not limited to: Civil, Mechanical, and Electrical) Health Care, Mathematics (including, but not limited to: Statistical and Applied), Science (including, but not limited to: Life Sciences, Physical Sciences and Multi/Interdisciplinary Studies), Technology (including, iii Students reported their field of study when responded to the WSOS application item, "I will be pursuing one of the following eligible programs of study. but not limited to: Computer, Information Science and Support Services)." " Income quartile was calculated based on family size, with the lowest income quartile being the first income quartile and the highest income quartile being the Total Family Income as reported on the 2012-13 FAFSA or SAR. 1. Household Size, Dependent students should enter line 72 from the FAFSA/SAR. Independent fourth income quartile. This data was provided in students' response to the WSOS two-part item, "Provide the following information on Household Size and students should enter line 93 from the FAFSA/SAR. 2. 2011 Adjusted Gross Income."

The program administrator will contact your institution to determine how your academic record compares to other students applying for this scholarship." GPAs decimal points. The following instructions will tell you how to report your GPA: If you are currently enrolled in high school or if you have earned 0 to 11 college Start" credits), report your most recent college or university cumulative GPA. If your high school, college or university does not use a GPA, you may still apply. credits, (not including "Running Start" credits), report your high school cumulative GPA. If you have earned 12 or more college credits, (not including "Running ' Students reported their GPA when they responded to the WSOS application item, "Please check your most recent transcript to verify your GPA with two from WSOS recipients in Cohort A were verified by WSOS Program Administrator staff. vi Students reported their grade level when they responded to the WSOS application item, "Please report what your projected college or university class standing will be at the beginning of fall quarter/semester of 2012. If you will be enrolled as a fifth-year senior, please check "fifth-year senior".

during the 2012-2013 academic year. (At most institutions, full-time means enrollment in 12 or more quarter or semester hours per term.) Name of Washington vii Students reported their institution when they responded to the WSOS application item, "You must plan to enroll as a full-time college or university student college or university where you will be enrolled during the fall 2012."

"" One student did not report his or her institution and this data field was labeled, "not specified."



facebook

Andrei Arevalo posted on Washington State Opportunity Scholarship's Wall

"June 19th, 2012

Dear Washington State Opportunity Scholarship Committee,

I would like to thank your organization for nominating me for your scholarship award. Receiving your scholarship will help tremendously in financing my college education. On a personal level though, receiving your scholarship has helped me prove to my family that a college education is well within my reach. In the fall of last year while I was trying to decide what schools I should apply to, my family, especially my father, told me that it would be impossible for me to attend a 4 year university without graduating knee deep in student loans. It scared me. My family repeatedly told me that a going to a community college would be the smart decision, so I became determined to prove to my family that I could find ways to finance my college. I took time writing all my scholarship essays, and applied to every scholarship I saw, and after months of dedication and determination, I finally began receiving scholarships. My family became proud of my decision to go to the University of Washington, and they are even more excited that I will be able to attend a University without the worries of loans and debt. Your organization has allowed me to prove to my family that a college education is well within my reach. Thank you guys so much; I am truly blessed.

Sincerely, Andrei V. Arevalo

Reply to this email to comment on this Wall post.

View Post



Selected Applicants by High School (Top 10 School Districts)

School District/High School	Count		
Edmonds	85		
Edmonds Woodway High School	27		
Lynnwood High School	22		
Meadowdale High School	17		
Mountlake Terrace High School	17		
Scriber Lake High School	2		
Evergeen	70		
Evergreen High School	14		
Heritage High School	19		
Mountain View High School	19		
Union High School	18		
Federal Way	65		
Decatur High School	13		
Federal Way Senior High School	9		
Thomas Jefferson High School	20		
Todd Beamer High School	23		
Kent	82		
Kentlake High School	16		
Kent-Meridian High School	26		
Kentridge High School	17		
Kentwood High School	23		
Lake Washington	58		
Eastlake High School	14		
International Community School	2		
Juanita High School	17		
Lake Washington High School	14		
Redmond High School	11		
Northshore	43		
Bothell High School	18		
Inglemoor Hs	20		
Woodinville Hs	5		
Seattle	161		
Ballard High School	19		
Chief Sealth High School	2		

School District/High School	Count
Seattle (continued)	
Cleveland High School	14
Franklin High School	23
Garfield High School	23
Ingraham High School	21
Nathan Hale High School	12
Rainier Beach High School	2
Roosevelt High School	22
The Center School	2
West Seattle High School	21
Spokane	57
Ferris High School	15
Lewis & Clark High School	13
North Central High School	6
Rogers High School	10
Shadle Park High School	13
Tacoma	98
Foss High School	19
Lincoln High School	14
Mt Tahoma	23
Stadium High School	19
Tacoma School of the Arts	4
Wilson High School	19
Vancouver	56
Columbia River High	14
Fort Vancouver High School	13
Hudson's Bay High School	8
Lewis And Clark High School	2
Skyview High School	19
Grand Total	775

.

WASHINGTON STATE OPPORTUNITY SCHOLARSHIP

An Innovative Investment in Washington Students and the State's Future (NOTE: Placeholder for branding tag-line)

A unique public-private partnership has come together in Washington State to help students from low- and middle-income families get the education they need to prepare for exciting 21st Century job opportunities in health care and STEM (science, technology, engineering and math) fields. The Washington State Opportunity Scholarship has the potential to change thousands of individual lives and help secure our state's economic future by enabling and encouraging Washington students to attend Washington colleges and universities and prepare for the jobs being created by Washington employers. The vision: 5,000 Washington students each year attending college on \$25,000 scholarships to help them complete a health care or STEM degree.

This innovative program is the first of its kind in the nation to bring together government, business and the non-profit community to work together to meet one of the great challenges of the coming decades: Preparing students for the jobs of the 21st Century.

THE PROBLEM

Across the nation, there is growing recognition that our country must overcome a skills gap that threatens its economic future. In virtually every corner of the country, there is a mismatch between the skills needed by local employers and the skills possessed by those looking to build their careers. Too many young people are failing to get the education they need to compete for available job opportunities, especially in high demand careers in health care and the STEM disciplines.

Insert Secretary of Education Arne
Duncan quote here. Quote should
address the serious national problem
of college access and commend the
Opportunity Scholarship fund as an
innovative approach that can serve as
a model for the nation.

Nowhere is that mismatch more pronounced than

here in the state of Washington. Our state is ranked in the top five in the New Economy Index, placing us firmly at the forefront of the nation's movement toward a global, innovation-based new economy. And our workforce is in the top ten in terms of its concentration of college graduates. However, Washington currently ranks 38th in the nation in bachelor's degrees

•

awarded per capita. Too many of the best job opportunities created by local employers are going not to Washington graduates, but to young people from other states and other nations.

Unless we take bold action, the imbalance will worsen. We must not only build health care and STEM capacity within our colleges and universities, but we must also ensure that students can

complete their degrees in these fields.

Insert quote from former Washington Governor and Evergreen State College President Dan Evans regarding the important role that access to higher education plays in securing the future of individuals and the broader society. The Governor's Higher Education Funding Task
Force recommended that Washington award 6,000
additional BA and BS degrees each year – with
2,000 of these additional degrees in the STEM
fields. But at a time when we need to serve more
students, our higher education system has been
hamstrung by severe state budget cuts. Tuition has
increased dramatically at Washington's public
colleges and universities to make up for these
budget cuts, as these institutions have been
challenged to maintain program quality. As a

result, a much greater share of the cost of a college education in our state now falls directly on the student. In the 1970's, the state budget provided 70 percent of the cost of a public college education; today, students and their families are responsible for 70 percent.

As tuition rates have risen, students from low- and middle-income families are being forced either to put their college plans on hold or assume a heavier load of student debt. In fact, total student loan debt in the U.S. now exceeds credit card borrowing, a fact that is all too real for many Washington students. To secure our economic future and provide opportunities for all, we must find new ways to make a college education accessible for students from all economic backgrounds.

THE SOLUTION

In 2011, the state's business, foundation and philanthropic leaders began working with lawmakers to make new financial aid resources available to state students. Their shared goal is to ensure that more talented, motivated and hard-working Washington students have access to STEM and health care education and job opportunities.

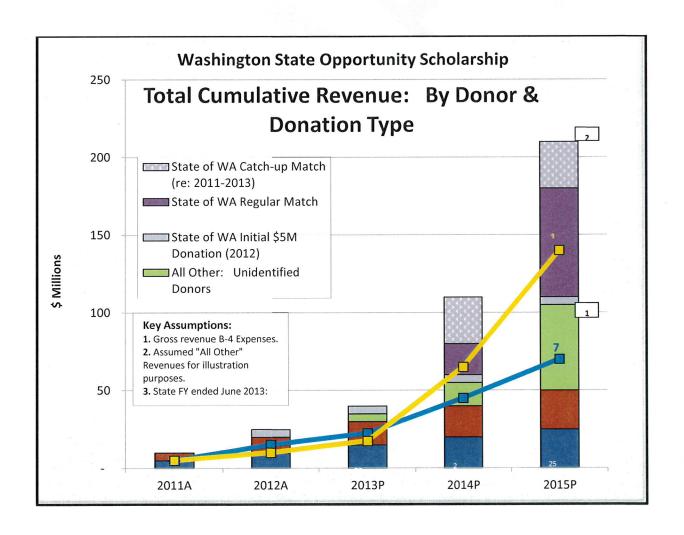
The Washington State Opportunity Scholarship is a first-of-its-kind, public-private partnership dedicated to ensuring that the doors of higher education and the resulting job opportunities in

			, · · · ·
	·		

high-demand fields are open to students based on their abilities, interests, commitment and hard work, rather than their family income.

Private donations to the program are matched dollar-for-dollar by state funds, with the vast majority of the money going to providing college scholarships and building a secure endowment that will generate additional financial aid funds for future generations. Donations can also be designated to fund the Washington State Opportunity Expansion Program, which provides incentives and rewards for the state's colleges and universities to unleash their creativity in finding new and better ways to expand opportunities on and beyond their campuses.

The goal: \$500 million in private contributions to be matched with state dollars; a total of \$1 billion in new money by the year 2020. It's a bold and aggressive target, but an appropriate one, given the scope of the problem. And it's a fitting goal for a state with a proud history of creating better ways to meet the challenges of the future.



. .

A PROMISING START

To help launch the Washington State Opportunity Scholarship, The Boeing Company and Microsoft Corporation committed a combined \$50 million over the coming five years. Their first contributions toward those pledges, coupled with an initial \$5 million appropriation from the state, are already having an impact in helping thousands of Washington students fulfill their potential.

In the spring of 2012, the first 3,000 students were awarded Washington State Opportunity Scholarships. Selected from a diverse group of some 5,700 applicants, these students come from low- and middle-income families across our state. All have completed their high school careers in Washington and will be pursuing undergraduate degrees in health care, science, technology, engineering or math at colleges and universities across the state in the coming academic year. These awards are renewable – up to a total of five years for incoming college freshmen – as long as recipients continue to make appropriate progress toward their chosen degrees.

The Washington State Opportunity Scholarship must build on this early success if it is to fulfill its promise of changing the lives of thousands of Washington students. The Opportunity Scholarship Board (see sidebar) intends to maximize the program's impact by increasing both the number and the size of the scholarships it provides. The plan calls for 5,000 annual awards that would be big enough to change the college funding equation – and the life trajectory – for the recipients: a total of \$25,000 apiece over their college careers, structured in a way that provides incentives to keep students moving forward and completing their degrees.

Recognizing that finances alone aren't enough, the Board is also developing plans to provide award recipients with a comprehensive set of support services, including mentoring, career advice, internships and increased exposure to leaders in their chosen fields of study.

MOVING AHEAD

The future of the Washington State Opportunity Scholarship and the students it was created to serve now rests in the hands of those making funding decisions about the program. The number of students helped will depend on the number of private donations received from Washington business and philanthropic leaders and on the matching funds provided by state government.

For years, the state of Washington has been home to innovation and technologies that improve the lives of people across the country and around the world. Washington engineers helped launch the space age, and bring people together by making global travel safer and more efficient. Washington researchers were instrumental in mapping the human genome, uncovering new ways to fight disease and blazing new pathways to global health. And Washington software and cellular technology pioneers continue to change the way people live, work, learn and communicate with one another.

If Washington employers are to continue leading the world in creating new and exciting technologies and industries, they must have a growing supply of talented young people.

Our challenge is to ensure that Washington students from all backgrounds are prepared to step into those

MAKING THE VISION A REALITY: A THREE-YEAR PLAN FOR THE WASHINGTON STATE OPPORTUNITY SCHOLARSHIP

Spur interest among students and better equip them to pursue degrees in health care and STEM fields

- ✓ Implement a comprehensive marketing plan to build awareness of the Washington State Opportunity Scholarship
- ✓ Create a sense of community among scholarship recipients by organizing events and activities on college campuses
- ✓ Utilize peer-to-peer marketing by enlisting scholarship recipients to reach out to other young people in their local communities
- ✓ Build strong working relationships with Washington STEM and other organizations around the state that increase student interest and achievement in high-demand fields of study

Increase the impact the Washington State Opportunity Scholarship has on its recipients

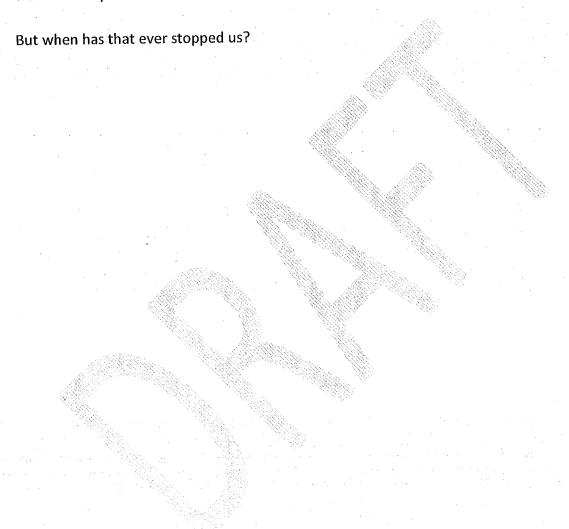
- ✓ Raise \$XXX million in private contributions to provide the resources needed to make \$25,000 scholarship commitments to 5,000 students each year
- ✓ Continue to secure state appropriations to match private donations dollar-for-dollar
- ✓ Configure scholarship grants to reward students as they progress toward their degrees
- ✓ Build a comprehensive program of services to support recipients as they complete their degrees and launch their careers
- ✓ Support continued full funding of other state financial aid programs and coordinate efforts with them to meet student needs

Help scholarship recipients make a smooth transition from campus to career

- ✓ Provide timely and accurate information on job opportunities and employer needs, detailed by industry and by geography
- ✓ Build tighter connections to the business community to provide all recipients with mentorships, internships or other real-world work experiences
- ✓ Explore other pathways to employment for all scholarship recipients

jobs and do great things.

Nurturing and developing our home-grown talent will require Washington's business, government and community leaders to apply our state's unique vision and innovative spirit to one of the major challenges of the 21st Century: Providing opportunities for more students to get the skills they need to succeed in a rapidly changing and globally competitive world. It won't be easy.



.

J SIDEBAR:

WASHINGTON OPPORTUNITY SCHOLARSHIP BOARD OF DIRECTORS AND ADMINISTRATION: A PROVEN LEADERSHIP TEAM.

A diverse group of Washington business and community leaders have been selected to ensure that Opportunity Scholarship resources are invested prudently and deployed effectively to maximize their impact in helping students across the state pursue their dreams of a college education.

- Chair: Brad Smith, Executive Vice President and General Counsel, Microsoft Corporation
- Jim Albaugh, Former President and CEO of Boeing Commercial Airplanes and Executive Vice President,
 The Boeing Company
- Theresa Gillespie, Co-Founder and Managing Director, Trilogy Partnership
- Jerry Grinstein, Co-Founder and Strategic Director of Madrona Venture Group and former CEO, Delta Air Lines
- Kimberly Harris, President and CEO, Puget Sound Energy
- Mack Hogans, President of Puget Sound BOLD Initiative and Affiliate Professor, School of Forest Resources, University of Washington
- Jim Sinegal, Co-Founder and Director, Costco Wholesale Corporation

The Washington Opportunity Scholarship program is being administered by the non-profit College Success Foundation. CSF has more than a decade of proven experience in successfully awarding scholarships and providing other supports to help low-income students finish not only high school, but also graduate college.

WASHINGTON STATE OPPORTUNITY SCHOLARSHIP

An Innovative Investment in Washington Students and the State's Future (NOTE: Placeholder for branding tag-line)

A unique public-private partnership has come together in Washington State to help students from low- and middle-income families get the education they need to prepare for exciting 21st Century job opportunities in health care and STEM (science, technology, engineering and math) fields. The Washington State Opportunity Scholarship has the potential to change thousands of individual lives and help secure our state's economic future by enabling and encouraging Washington students to attend Washington colleges and universities and prepare for the jobs being created by Washington employers. The vision: 5,000 Washington students each year attending college on \$25,000 scholarships to help them complete a health care or STEM degree.

This innovative program is the first of its kind in the nation to bring together government, business and the non-profit community to work together to meet one of the great challenges of the coming decades: Preparing students for the jobs of the 21st Century.

THE PROBLEM

Across the nation, there is growing recognition that our country must overcome a skills gap that threatens its economic future. In virtually every corner of the country, there is a mismatch between the skills needed by local employers and the skills possessed by those looking to build their careers. Too many young people are failing to get the education they need to compete for available job opportunities, especially in high demand careers in health care and the STEM disciplines.

Insert Secretary of Education Arne
Duncan quote here. Quote should
address the serious national problem
of college access and commend the
Opportunity Scholarship fund as an
innovative approach that can serve as
a model for the nation.

Nowhere is that mismatch more pronounced than

here in the state of Washington. Our state is ranked in the top five in the New Economy Index, placing us firmly at the forefront of the nation's movement toward a global, innovation-based new economy. And our workforce is in the top ten in terms of its concentration of college graduates. However, Washington currently ranks 38th in the nation in bachelor's degrees

awarded per capita. Too many of the best job opportunities created by local employers are going not to Washington graduates, but to young people from other states and other nations.

Unless we take bold action, the imbalance will worsen. We must not only build health care and STEM capacity within our colleges and universities, but we must also ensure that students can

complete their degrees in these fields.

Insert quote from former Washington Governor and Evergreen State College President Dan Evans regarding the important role that access to higher education plays in securing the future of individuals and the broader society. The Governor's Higher Education Funding Task
Force recommended that Washington award 6,000
additional BA and BS degrees each year — with
2,000 of these additional degrees in the STEM
fields. But at a time when we need to serve more
students, our higher education system has been
hamstrung by severe state budget cuts. Tuition has
increased dramatically at Washington's public
colleges and universities to make up for these
budget cuts, as these institutions have been
challenged to maintain program quality. As a

result, a much greater share of the cost of a college education in our state now falls directly on the student. In the 1970's, the state budget provided 70 percent of the cost of a public college education; today, students and their families are responsible for 70 percent.

As tuition rates have risen, students from low- and middle-income families are being forced either to put their college plans on hold or assume a heavier load of student debt. In fact, total student loan debt in the U.S. now exceeds credit card borrowing, a fact that is all too real for many Washington students. To secure our economic future and provide opportunities for all, we must find new ways to make a college education accessible for students from all economic backgrounds.

THE SOLUTION

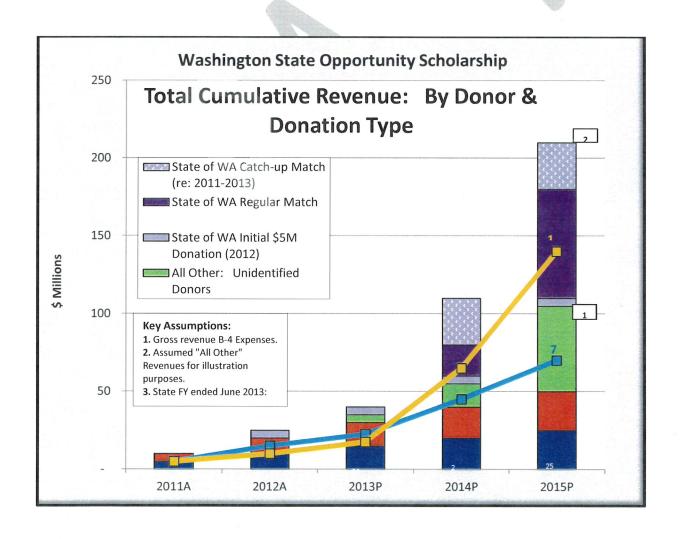
In 2011, the state's business, foundation and philanthropic leaders began working with lawmakers to make new financial aid resources available to state students. Their shared goal is to ensure that more talented, motivated and hard-working Washington students have access to STEM and health care education and job opportunities.

The Washington State Opportunity Scholarship is a first-of-its-kind, public-private partnership dedicated to ensuring that the doors of higher education and the resulting job opportunities in

high-demand fields are open to students based on their abilities, interests, commitment and hard work, rather than their family income.

Private donations to the program are matched dollar-for-dollar by state funds, with the vast majority of the money going to providing college scholarships and building a secure endowment that will generate additional financial aid funds for future generations. Donations can also be designated to fund the Washington State Opportunity Expansion Program, which provides incentives and rewards for the state's colleges and universities to unleash their creativity in finding new and better ways to expand opportunities on and beyond their campuses.

The goal: \$500 million in private contributions to be matched with state dollars; a total of \$1 billion in new money by the year 2020. It's a bold and aggressive target, but an appropriate one, given the scope of the problem. And it's a fitting goal for a state with a proud history of creating better ways to meet the challenges of the future.



A PROMISING START

To help launch the Washington State Opportunity Scholarship, The Boeing Company and Microsoft Corporation committed a combined \$50 million over the coming five years. Their first contributions toward those pledges, coupled with an initial \$5 million appropriation from the state, are already having an impact in helping thousands of Washington students fulfill their potential.

In the spring of 2012, the first 3,000 students were awarded Washington State Opportunity Scholarships. Selected from a diverse group of some 5,700 applicants, these students come from low- and middle-income families across our state. All have completed their high school careers in Washington and will be pursuing undergraduate degrees in health care, science, technology, engineering or math at colleges and universities across the state in the coming academic year. These awards are renewable – up to a total of five years for incoming college freshmen – as long as recipients continue to make appropriate progress toward their chosen degrees.

The Washington State Opportunity Scholarship must build on this early success if it is to fulfill its promise of changing the lives of thousands of Washington students. The Opportunity Scholarship Board (see sidebar) intends to maximize the program's impact by increasing both the number and the size of the scholarships it provides. The plan calls for 5,000 annual awards that would be big enough to change the college funding equation – and the life trajectory – for the recipients: a total of \$25,000 apiece over their college careers, structured in a way that provides incentives to keep students moving forward and completing their degrees.

Recognizing that finances alone aren't enough, the Board is also developing plans to provide award recipients with a comprehensive set of support services, including mentoring, career advice, internships and increased exposure to leaders in their chosen fields of study.

MOVING AHEAD

The future of the Washington State Opportunity Scholarship and the students it was created to serve now rests in the hands of those making funding decisions about the program. The number of students helped will depend on the number of private donations received from Washington business and philanthropic leaders and on the matching funds provided by state government.

For years, the state of Washington has been home to innovation and technologies that improve the lives of people across the country and around the world. Washington engineers helped launch the space age, and bring people together by making global travel safer and more efficient. Washington researchers were instrumental in mapping the human genome, uncovering new ways to fight disease and blazing new pathways to global health. And Washington software and cellular technology pioneers continue to change the way people live, work, learn and communicate with one another.

If Washington employers are to continue leading the world in creating new and exciting technologies and industries, they must have a growing supply of talented young people.

Our challenge is to ensure that Washington students from all backgrounds are prepared to step into those

MAKING THE VISION A REALITY: A THREE-YEAR PLAN FOR THE WASHINGTON STATE OPPORTUNITY SCHOLARSHIP

Spur interest among students and better equip them to pursue degrees in health care and STEM fields

- ✓ Implement a comprehensive marketing plan to build awareness of the Washington State Opportunity Scholarship
- ✓ Create a sense of community among scholarship recipients by organizing events and activities on college campuses
- ✓ Utilize peer-to-peer marketing by enlisting scholarship recipients to reach out to other young people in their local communities
- ✓ Build strong working relationships with Washington STEM and other organizations around the state that increase student interest and achievement in high-demand fields of study

Increase the impact the Washington State Opportunity Scholarship has on its recipients

- ✓ Raise \$XXX million in private contributions to provide the resources needed to make \$25,000 scholarship commitments to 5,000 students each year
- ✓ Continue to secure state appropriations to match private donations dollar-for-dollar
- ✓ Configure scholarship grants to reward students as they progress toward their degrees
- ✓ Build a comprehensive program of services to support recipients as they complete their degrees and launch their careers
- ✓ Support continued full funding of other state financial aid programs and coordinate efforts with them to meet student needs

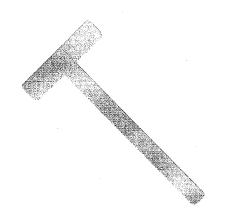
Help scholarship recipients make a smooth transition from campus to career

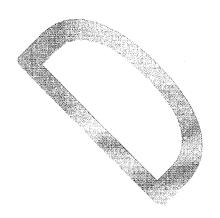
- ✓ Provide timely and accurate information on job opportunities and employer needs, detailed by industry and by geography
- ✓ Build tighter connections to the business community to provide all recipients with mentorships, internships or other real-world work experiences
- ✓ Explore other pathways to employment for all scholarship recipients

jobs and do great things.

Nurturing and developing our home-grown talent will require Washington's business, government and community leaders to apply our state's unique vision and innovative spirit to one of the major challenges of the 21st Century: Providing opportunities for more students to get the skills they need to succeed in a rapidly changing and globally competitive world. It won't be easy.

But when has that ever stopped us?





IDEBAR:

WASHINGTON OPPORTUNITY SCHOLARSHIP BOARD OF DIRECTORS AND ADMINISTRATION: A PROVEN LEADERSHIP TEAM

A diverse group of Washington business and community leaders have been selected to ensure that Opportunity Scholarship resources are invested prudently and deployed effectively to maximize their impact in helping students across the state pursue their dreams of a college education.

- Chair: Brad Smith, Executive Vice President and General Counsel, Microsoft Corporation
- Jim Albaugh, Former President and CEO of Boeing Commercial Airplanes and Executive Vice President,
 The Boeing Company
- Theresa Gillespie, Co-Founder and Managing Director, Trilogy Partnership
- Jerry Grinstein, Co-Founder and Strategic Director of Madrona Venture Group and former CEO, Delta Air Lines
- Kimberly Harris, President and CEO, Puget Sound Energy
- Mack Hogans, President of Puget Sound BOLD Initiative and Affiliate Professor, School of Forest Resources, University of Washington
- Jim Sinegal, Co-Founder and Director, Costco Wholesale Corporation

The Washington Opportunity Scholarship program is being administered by the non-profit College Success Foundation. CSF has more than a decade of proven experience in successfully awarding scholarships and providing other supports to help low-income students finish not only high school, but also graduate college.

Haily range of the state of the

Tom Friedman called upon the country to use this model across the country in schools to help combat the tuition. CSF feels capacity is an issue we are an hour glass. Slots in the colleges are not enough. Out flow is an issue. STEM in particle 20% gap in graduation rate less students. Higher more prepared students in this field but they are not graduating. They are changing fields. As we think about degree production to look at this to see if there is something the board can do. Smith college completion numbers are challenging nationwide and many universities. U of Washington 6 years 81% graduating. We work while going to school. If we grew the dollar amount of the scholarships may help this problem.

Halo effect- figuring out how do we expand the number of young people to enter into the STEM Field. Peterson As going forward keeping them in the field. Activess challings of college capacity that it is a supported in a street of which is a street of which is a street of the st

CSF shared projected revenue chart. Board asked if we know if the state match and catchup will really be there. Smith said that no we haven't and look at the state revenue for 2014. Goldstein will look to see if there is a revenue forcast. Smith feels we need a fundraising strategy for the next board meeting.

Dave Fisher reviewed the chart. Vision is to give 5,000 washington students each year attending college of \$25,000 scholarships to help them complete health care or STEM degree. Peterson wonders if we should mention more about critical employer need in the STEM field. Add some Boeing and Microsoft demographics of the employers need. Smith says to revise and implement some

Use this document to meet with legislatures in July and August using it as a draft to them asking them what their feedback is and incorporate in final feedback. Attended audience of this document is broader public, press, donors and promote general awareness. Before the Sept meeting invites legislature. Mack feels to include some of the data that CSF showed would be good to include in this draft. Harris went through Vision.....the last vision statement transition into career. Harris states that the board needs to work with employers to make sure the jobs are out there. Discription of problem, description of problem more and plan more expansive. Incorporates what needs to be done and what we will be doing.

CSF expansion program is in the institutions a pool of money that can be used to have them figure out how to build additional slots incentive for the schools. Build up their capacity and increase retention in those degree. The board will decide how that money gets distributed. The money is volunteered contribution into this fund are anonomous. 2013 we expect 850,000 will be in this account. What is the best way for the board to use this money and how can we raise it.

Others interested to meet with Legislatures who wants to be in them. We wanto brief gov gregoire. Set up a few small lunches. CSF will start to set that up.

Mc Kenna

Sept. 10th next meeting to have feed back and update the program.

Voluntary or to state.

PIAW.

Programmatic Implementation.

CSF--How m uch money to give, do we give more in the last 2 years, do we help with debt at the end. How do we maybe performance based money. Some different things CSF has explored to see what has been successful. Pre college strategy- working with WA Stem. Bringing partners together before next meeting.

Looking at the high schools that have low income, to make sure they have the math and science classes they need. Ensure that students that are interested in STEM how do we create real world experiences in the pipline.

College strategies. Front loading higher support in math and science. How do we partner with. How do we incentafy our schools to change faculty to have them support rather than weed out students. Mentoring and internships with companies. CSF has started to interview Empire, AVista Childrens hospital, boeing Microsoft. Find out areas of greatest demand. CSF give plan of goals, strategies and benchmarks for success. We will present at meeting in September.

Smith askes how do we choose and what do we focus on:

Sept design of the scholarship. Be as smart as we can be and most helpful. Then next it will be pipeline. Mentoring and internship will be worked on in the year.

Smith asked if 1 or 2 hour to meet with CSF Mack and Gillespie Harris volunteered to meet. Jane and Sam Smith (boeing) will also meet to work with WA STEM and WCAN. They are all focused on increasing low income students of color. 200 organizations 400 people in network started in 2009. They work in rural areas.

Marketing/communications: Environmental scan at CSF. CSF social media/website. Moving forward, met with 4 firms to see if they are stronger in stronger areas. Branding and fundraising efforts some additional outside support. The events side would be a big focus of this outside company. September board meeting would bring specific proposal. Smith asked board if Broom/Pollack go forward to get proposal to bring back. Does the board feel that they should go forward with this. Harris asked is the product for the scholarship or for fundraising. Pollack said both. Students activities but opportunity for donors, legislature, press ultimately fundraising. Discussion on quite a few different audiances for all this material. This is an investment for the board. The board could decide to split this work between different companies to hit their strength. Board stated to move forward.

preposals. Evers on

Fundraising: Smith has reached out to Gates Foundation to ask if they would match the boeing and Microsoft. After sept meeting make a formal request. Smith feels we need to create a fundraising strategy before Sept. How many foundation/company to give this money. Smith would like to go this fall back to balmers, allen, bazos Amazon encourage them to give multi year gifts. If we get 2 that would

Darke Jak

Meet Strains

Special avenues 7 Westerness.

c 1

need joint strates tout comme

double the money for scholarships for next year. Smith explained that not everyone has to fundraise. Smith needs a strategic plan. Smith will help with that. Craves survey of hospital and medical centers too. Scott Armstrong group health.

Debroah already spoke about awarding.

CSF is changing to make fiscal year to July1-June30th that matches with the state. Nina left Jlarc would independent and public colleges qualifiy. Recommend changing the size and adding two members to the board. Specific constitutional forbids investment of state funds in the colleges. Stedur Variety of ways to deal with this is when the state made the contribution it stops being state money.

Investment committee: CSF feels that a committee may want to be established. Board no concerns and Craves will work with Joe Gaffney. Twestown Stretz. Increase Bourd.

Hogans moved Harris seconded. Unamouslily approved minutes.

Sept meeting:

Vision document - fin

Scholarship model - Debret

Look at fundraising strategy _ Brade to

Move forward on communication plan and staffing -S, ℓ .

Investiment strategy and committee — \$.C.

August meeting with legislatures brad smith -5 . P.

August meeting with some board with Deborah wilds

Meetings adjourned at 12:47.

south The Runi Plan Comes regusal Faller.

Brad smith at his

Opportunity Scholarship Board July 9, 2012

AGENDA

l.	Update o	n Scholarshi	ip – Cohort One
• •	Opaaio o		

- II. Vision and Plan
- III. Programmatic Implementation
- IV. Fundraising
- V. Housekeeping

Second round of awarding Change of fiscal year

New JLARC contact

Fall meeting

Statute changes

Investment committee

Scholarship model



Washington State Opportunity Scholarship Board Meeting

July 9, 2012

Minutes

The Board of Directors meeting of the Washington State Opportunity Scholarship (WSOS) was called to order at 10:35 a.m. on July 9, 2012 at Microsoft Headquarters in Redmond, Washington.

Board members present: Brad Smith, Terry Gillespie, Kimberly Harris, Mack Hogans, and Jim Sinegal (by phone). This constituted a quorum.

Additional attendees: Jane Broom, Bob Craves, Dave Fisher, Lavelle Freudenberg, Leslie Goldstein, Bill McSherry, Laura Peterson, Susan Pollack, Rebecca Swartz, and Deborah Wilds.

1. Meeting Called to Order:

Brad Smith welcomed everyone and introductions were made.

2. Update of Scholarship – Cohort One

Susan Pollack shared a Facebook post from Andrei A., a scholarship recipient, thanking WSOS for the scholarship. Deborah Wilds distributed WSOS Scholarship Selection Data and reviewed the 8 tables:

WSOS Selected Students, by:

- Race and Ethnicity and Field of Study
- Income, GPA and Field of Study
- Income, Race and Ethnicity and Field of Study
- Gender and Field of Study
- Grade Point Average and Field of Study
- Grade Level and Field of Study as of Fall, 2012
- GPA, Grade Level and Field of Study as of Fall 2012
- Institution and Field of Study as of Fall 2012.

As the Board reviewed the data and the make-up of Cohort One, discussion centered around the mix of students who applied for the scholarship versus the students who were selected. Wilds gave the Board a list of Selected Applicants by High School (Top 10 School Districts) which showed where students were awarded scholarships. Brad Smith suggested utilizing this list to go back to specific schools and have students speak on behalf of the scholarship. This would bring more awareness of WSOS to more students and might be helpful for future awarding.

The Board also discussed issues impacting the STEM field. Wilds stated that capacity is an issue and used the illustration of an hour glass. There are not enough classroom slots for the students who want to enter into these fields. Well-prepared students are pursuing STEM degrees but are not graduating with them because they are often changing fields before graduation. Smith suggested the board might want to look at increasing the scholarship amount and address the challenge of college capacity.

3. Vision and Plan

Bob Craves shared the projected WSOS Total Cumulative Revenue: By Donor and Donation Type for 2011 – 2015. The board asked if the state of Washington match and catch-up dollars would come through, and Smith stated that it depends on state revenue for 2014. Leslie Goldstein will see if there is a revenue forecast to share with the board.

Dave Fisher reviewed the Washington State Opportunity Scholarship Plan — Draft #4. The vision proposes to give \$5,000 scholarships each year for a total of \$25,000 to help students complete Health Care and STEM degrees. This document will be used when WSOS members meet with legislators in July and August, asking for feedback, which will be incorporated into the final version. Hogans suggested adding some of the data CSF has compiled to this document. Kimberly Harris pointed out that the last statement in the vision section is a transition into careers. If so, the board needs to work with employers to make sure jobs are available when students graduate.

The issue of the halo effect was raised and may be addressed by the provisions of the expansion program. The expansion program uses money contributed anonymously. In 2013, \$850,000 is expected in the account. Discussion centered around the best use of the money. One suggestion was as incentives to institutions that add classroom slots in STEM and Health Care fields.

Smith asked which board members would be interested in meeting with legislators and requested that a brief meeting with Governor Gregoire be set up by CSF. Smith would like to have feedback on the Expansion Program and have the WSOS Plan updated by the September 10th meeting.

4. Programmatic Implementation

Wilds facilitated a group discussion around the next awarding season, such as the amount of money to award and how the money is distributed, i.e. a greater amount in the last two years of the degree program. Another question centered on helping with addressing college debt Other suggestions from Wilds for the board to consider were:

- For pre-college strategy, work with Washington STEM to bring partners together.
- Review schools with a high percentage of low-income students to be sure they have the math and science classes needed for STEM degree preparation.
- Front load higher support in math and science at colleges.
- Set up mentoring and internships with companies for high school students who show interest in STEM. CSF has started interviewing a few companies such as Empire, Avista, Children's Hospital, Boeing and Microsoft to find areas of greatest need in their organizations.

CSF will provide a plan with goals, strategies and benchmarks for success at the September board meeting. The next board meeting will also consider scholarship design for Cohort Two. Hogans, Gillespie and Harris agreed to meet with CSF to assist with scholarship design. Jane Broom will meet with Washington STEM and WCAN.

Pollack reported she and Broom have reached out to four marketing and communications firms to request bids on special events, branding, collateral and messaging for WSOS. Events would be

a major focus. Pollack explained the board may choose to split the responsibilities between two different firms to utilize each firm's strengths. The board authorized her to move forward with the companies and secure proposals for Smith to review.

5. Fundraising

Smith gave an update on fundraising to date. He has reached out to the Bill & Melinda Gates Foundation and will submit a formal request following the September board meeting. He would like to create a fundraising strategy prior to the next board meeting. Included in that strategy will be a list of companies from which he will request multi-year gifts.

6. Housekeeping and Announcements

- JLARC staff change was announced.
- Statute changes, including clarification of wording involving investments will be added to next meeting's agenda.
- Adding two additional board members will be discussed at the next meeting.
- Creation of an Investment Committee Smith asked Craves to work with Joe Gaffney to establish a committee for board approval.

Hogans moved to approve the minutes from the April 20, 2012 meeting. Harris seconded the motion. The motion was unanimously approved.

Smith summarized action items for the September meeting:

- Update of Vision Plan Fisher
- Scholarship Model Wilds
- Fundraising Strategy Smith
- Marketing/Communication Plan— Pollack
- Investment Committee Craves
- Update on August Legislator Meetings Pollack

The meeting was adjourned at 12:47 p.m.

Respectfully submitted, Rebecca Swartz



Washington State Opportunity Scholarship Board Meeting

July 9, 2012

Minutes

The Board of Directors meeting of the Washington State Opportunity Scholarship (WSOS) was called to order at 10:35 a.m. on July 9, 2012, at Microsoft Headquarters in Redmond, Washington.

Board members present: Brad Smith, Terry Gillespie, Kimberly Harris, Mack Hogans, <u>and</u> Jim Sinegal (by phone). This constituted a quorum.

Additional attendees: Jane Broom, Bob Craves, Dave Fisher, Lavelle Freudenberg, Leslie Goldstein, Bill McSherry, Laura Peterson, Susan Pollack, Rebecca Swartz, and Deborah Wilds.

1. Meeting Called to Order:

Brad Smith welcomed everyone and introductions were made.

2. Update of Scholarship – Cohort One

Susan Pollack shared a Facebook post from Andrei A., a scholarship recipient, thanking WSOS for the scholarship. Deborah Wilds distributed WSOS Scholarship Selection Data and reviewed the 8 tables:

WSOS Selected Students, by:

- Race and Ethnicity, and Field of Study;
- Income, GPA and Field of Study
- Income, Race and Ethnicity and Field of Study
- Gender and Field of Study
- Grade Point Average and Field of Study
- Grade Level and Field of Study as of Fall, 2012
- •__GPA, Grade Level, and Field of Study as of Fall 2012
- __Institution and Field of Study as of Fall_2012.

As the Board reviewed the data and the make-up of Cohort One, discussion centered around the mix of students who applied for the scholarship versus the students who were selected. —Wilds gave the Board a list of Selected Applicants by High School which showed the (-Top 10 School Districts) which showed where students were awarded scholarships. Brad-Brad Smith suggested utilizing this list to go back to specific schools and have students speak on behalf of the scholarship. This would bring more awareness of WSOS to more students and might-be helpful for future awarding.

The Board also discussed issues impacting the STEM field. Wilds stated that capacity is an issue and used the illustration of an hour glass. There are not enough classroom slots -for the students who want to enter into these fields. Well_prepared students are pursuing STEM degrees but are

Formatted: Bulleted + Level: 1 + Aligned at: 0.75" + Indent at: 1"

not graduating with them because -they are <u>often</u> changing fields before graduation. Smith suggested the board might want to look at increasing the scholarship amount and address the challenge of college capacity.

3. Vision and Plan

Bob Craves shared the projected WSOS Total Cumulative Revenue: By Donor and Donation Type for 2011 – 2015. The board asked if the <u>s</u>State of <u>WA-Washington</u> match and catch-up dollars <u>will-would</u> come through, and Smith stated that <u>we have to look at it depends on</u> state revenue for 2014. Leslie Goldstein will <u>look to</u> see if there is <u>rarevenue</u> for cost to share with the board.

Dave Fisher reviewed the Washington State Opportunity Scholarship Plan – Draft #4. The vision proposes is to give \$5,000 scholarships each year for a total of \$25,000 to help students complete Health Care and STEM degrees. This document will be used when WSOS members meets with legislators in July and August, asking for their feedback, which will be incorporated into the final version. Hogans suggested adding some of the data CSF has compiled to this document. Kimberly Harris pointed out that the last statement in the vision section is a transition into careers. If so, the board needs to work with employers to make sure jobs are available when students graduate.

The issue of the hHalo effect was raised and may be addressed by the provisions of the expansion program. The expansion program uses money contributed anonymously. In 2013, we expect \$850,000 is expected in the account. Discussion centered around What would be the best use of this the money? One suggestion is aswas as incentives to institutions that add additional classroom slots in STEM and Health Care fields.

Smith asked which board members would be interested in meeting with legislators and requested that a brief meeting with Governor Gregoire be set up by CSF. Smith would like to have feedback on the Expansion Program and have the WSOS Plan updated by the September $10^{\rm th}$ meeting.

4. Programmatic Implementation

Wilds facilitated a group discussion around the next awarding season—, such as the amount of How much money do we give?to award and how the money is distributed, i.e. Should we give morea greater amount in the last two years of the degree program. Another question centered on helping Do we help with addressing college debt at the end? Other suggestions from Wilds for the board to consider were:

- For pre_college strategy, work with WA-Washington STEM to bring partners together.
- Look at high Review schools with a high percentage of low-income students to be sure they have the math and science classes needed for STEM degree preparation.
- <u>Front load College strategies may include front loading</u> higher support in math and science at colleges.
- Set up mentoring and internships with companies for high school students who show
 interest in STEM. CSF has started interviewing a few companies such as Empire, Avista,
 Children's Hospital, Boeing and Microsoft to find areas of greatest need in their
 organizations.

Formatted: Not Highlight

Formatted: Not Highlight

Formatted: Not Highlight

Formatted: Not Highlight
Formatted: Not Highlight

Formatted: Not Highlight

Formatted: Not Highlight

Formatted: Indent: Left: 0.5"

CSF will provide a plan with goals, strategies and benchmarks for success at the September board meeting. The next board meeting will also consider scholarship design for Cohort Two. Hogans, Gillespie and Harris agreed to meet with CSF to assist with scholarship design. Jane Broom will meet with WA-Washington STEM and WCAN.

Pollack reported she and Jane-Broom have reached out to four marketing and communications firms to request bids on special events, branding, collateral and messaging for WSOS. Events would be a major focus. Pollack explained the board may choose to split the responsibilities between two different firms to utilize each firm's strengths. The board authorized her to move forward with the companies and secure proposals for Smith to review.

Formatted: Normal

Formatted: Normal, Indent: Left: 0.5"

5. Fundraising

Smith gave an update on fundraising to date. He has reached out to the Bill & Melinda Gates Foundation and will submit a formal request following the September_board meeting. He would like to create a fundraising strategy prior to the next board meeting. Included in that strategy will be a list of companies from which he will request multi-year gifts.

- 6. Housekeeping and Announcements
 - Nina left-JLARC staff change was announced.
 - <u>SAddressing s</u>tatute changes, including clarification of wording involving investments₇
 <u>will will</u> be added to next meeting's agenda.
 - Adding two additional board members will be discussed at the next meeting.

Formatted: Highlight

Formatted: Bulleted + Level: 1 + Aligned at: 0.75" + Indent at: 1"

Formatted: Not Highlight
Formatted: Not Highlight

Hogans moved to approve the minutes from the April 20, 2012 meeting. Harris seconded the motion. The motion was unanimously approved.

Smith summarized action items for the September meeting:

- Update of Vision document updated Plan Fisher
- Scholarship Model Wilds
- Fundraising Strategy Smith
- Marketing/Communication Pplan Pollack
- Investment Committee Craves
- Update on August Llegislator Mmeetings Pollack

The meeting was adjourned at 12:47 p.m.

Respectfully submitted, Rebecca Swartz

What about who volunteered to meet with DW?

Formatted: Bulleted + Level: 1 + Aligned at: 0.75" + Indent at: 1"

Formatted: Highlight



Washington State Opportunity Scholarship Board Meeting

July 9, 2012

Minutes

The Board of Directors meeting of the Washington State Opportunity Scholarship (WSOS) was called to order at 10:35 a.m. on July 9, 2012, at Microsoft Headquarters in Redmond, Washington.

Board members present: Brad Smith, Terry Gillespie, Kimberly Harris, Mack Hogans, Jim Sinegal (by phone). This constituted a quorum.

Additional attendees: Jane Broom, Bob Craves, Dave Fisher, Lavelle Freudenberg, Leslie Goldstein, Bill McSherry, Laura Peterson, Susan Pollack, Rebecca Swartz, Deborah Wilds.

1. Meeting Called to Order:

Brad Smith welcomed everyone and introductions were made.

2. <u>Update of Scholarship – Cohort One</u>

Susan Pollack shared a Facebook post from Andrei A., a scholarship recipient, thanking WSOS for the scholarship. Deborah Wilds distributed WSOS Scholarship Selection Data and reviewed the 8 tables:

WSOS Selected Students, by Race and Ethnicity, and Field of Study; Income, GPA and Field of Study
Income, Race and Ethnicity and Field of Study
Gender and Field of Study
Grade Point Average and Field of Study
Grade Level and Field of Study as of Fall, 2012
GPA, Grade Level, and Field of Study as of Fall 2012
Institution and Field of Study as of Fall, 2012.

As the Board reviewed the data and the make-up of Cohort One, discussion centered around the mix of students who applied for the scholarship versus the students who were selected. Wilds gave the Board a list of Selected Applicants by High School which showed the Top 10 School Districts where students were awarded scholarships. Brad Smith suggested utilizing this list to go back to specific schools and have students speak on behalf of the scholarship. This would bring more awareness of WSOS to more students and might- be helpful for future awarding.

The Board also discussed issues impacting the STEM field. Wilds stated that capacity is an issue and used the illustration of an hour glass. There are not enough classroom slots -for the students who want to enter into these fields. Well prepared students are pursuing STEM degrees but are not graduating with them because -they are changing fields before graduation. Smith suggested

the board might want to look at increasing the scholarship amount and address the challenge of college capacity.

3. Vision and Plan

Bob Craves shared the projected WSOS Total Cumulative Revenue: By Donor and Donation Type for 2011 – 2015. The board asked if the State of WA match and catch-up dollars will come through, and Smith stated that we have to look at state revenue for 2014. Leslie Goldstein will look to see if there is a revenue forecast to share with the board.

Dave Fisher reviewed the Washington State Opportunity Scholarship Plan – Draft #4. The vision is to give \$5,000 scholarships each year for a total of \$25,000 to help students complete Health Care and STEM degrees. This document will be used when WSOS meets with legislators in July and August, asking for their feedback, which will be incorporated into the final version. Hogans suggested adding some of the data CSF has compiled to this document. Kimberly Harris pointed out that the last statement in the vision section is a transition into careers. If so, the board needs to work with employers to make sure jobs are available when students graduate.

The issue of the Halo effect was raised and may be addressed by the provisions of the expansion program. The expansion program uses money contributed anonymously. In 2013, we expect \$850,000 in the account. What would be the best use of this money? One suggestion is as incentives to institutions that add additional classroom slots in STEM and Health Care fields.

Smith asked which board members would be interested in meeting with legislators and requested that a brief meeting with Governor Gregoire be set up by CSF. Smith would like to have feedback on the Expansion Program and have the WSOS Plan updated by the September 10th meeting.

4. <u>Programmatic Implementation</u>

Wilds facilitated a group discussion around the next awarding season. How much money do we give? Should we give more in the last two years of the degree program? Do we help with debt at the end? Other suggestions from Wilds for the board to consider:

- For pre college strategy, work with WA STEM to bring partners together.
- Look at high schools with a high percentage of low income students to be sure they
 have the math and science classes needed for STEM degree preparation.
- College strategies may include front loading higher support in math and science.
- Set up mentoring and internships with companies for high school students who show interest in STEM. CSF has started interviewing a few companies such as Empire, Avista, Childrens Hospital, Boeing and Microsoft to find areas of greatest need in their organizations.

CSF will provide a plan with goals, strategies and benchmarks for success at the September board meeting. The next board meeting will also consider scholarship design for Cohort Two. Hogans, Gillespie and Harris agreed to meet with CSF to assist with scholarship design. Jane Broom will meet with WA STEM and WCAN.

Pollack reported she and Jane Broom have reached out to four marketing and communications firms to request bids on special events, branding, collateral and messaging for WSOS. Events would be a major focus. Pollack explained the board may choose to split the responsibilities between two different firms to utilize each firm's strengths. The board authorized her to move forward with the companies and secure proposals for Smith to review.

5. Fundraising

Smith gave an update on fundraising to date. He has reached out to Gates Foundation and will submit a formal request following the September board meeting. He would like to create a fundraising strategy prior to the next board meeting. Included in that strategy will be a list of companies from which he will request multi-year gifts.

6. Housekeeping

Nina left JLARC.

Addressing statute changes, including clarification of wording involving investments, will be added to next meeting's agenda.

Adding two additional board members will be discussed at the next meeting. CSF recommended the board may want to create an Investment Committee. Smith asked Craves to work with Joe Gaffney to establish a committee for board approval.

Hogans moved to approve the minutes from the April 20, 2012 meeting. Harris seconded the motion. The motion was unanimously approved.

Smith summarized action items for the September meeting:
Vision document updated –Fisher
Scholarship Model – Wilds
Fundraising Strategy – Smith
Marketing/Communication plan — Pollack
Investment Committee – Craves
Update on August legislator meetings – Pollack

The meeting was adjourned at 12:47

Respectfully submitted, Rebecca Swartz



Washington State Opportunity Scholarship Board Meeting

July 9, 2012

Minutes

The Board of Directors meeting of the Washington State Opportunity Scholarship (WSOS) was called to order at 10:35 a.m. on July 9, 2012, at Microsoft Headquarters in Redmond, Washington.

Board members present: Brad Smith, Terry Gillespie, Kimberly Harris, Mack Hogans, Jim Sinegal (by phone). This constituted a quorum.

Additional attendees: Jane Broom, Bob Craves, Dave Fisher, Lavelle Freudenberg, Leslie Goldstein, Bill McSherry, Laura Peterson, Susan Pollack, Rebecca Swartz, Deborah Wilds.

1. Meeting Called to Order:

Brad Smith welcomed everyone and introductions were made.

2. <u>Update of Scholarship – Cohort One</u>

Susan Pollack shared a Facebook post from Andrei A., a scholarship recipient, thanking WSOS for the scholarship. Deborah Wilds distributed WSOS Scholarship Selection Data and reviewed the 8 tables:

WSOS Selected Students, by Race and Ethnicity, and Field of Study; Income, GPA and Field of Study
Income, Race and Ethnicity and Field of Study
Gender and Field of Study
Grade Point Average and Field of Study
Grade Level and Field of Study as of Fall, 2012
GPA, Grade Level, and Field of Study as of Fall 2012
Institution and Field of Study as of Fall, 2012.

As the Board reviewed the data and the make-up of Cohort One, discussion centered around the mix of students who applied for the scholarship versus the students who were selected. Wilds gave the Board a list of Selected Applicants by High School which showed the Top 10 School Districts wherestudents were awarded scholarships. Brad Smith suggested utilizing this list to go back to specific schools and have students speak on behalf of the scholarship. This would bring more awareness of WSOS to more students and might be helpful for future awarding.

The Board also discussed issues impacting the STEM field. Wilds stated that capacity is an issue and used the illustration of an hour glass. There are not enough classroom slots for the students who want to enter into these fields. Well prepared students are pursuing STEM degrees but are not graduating with them because they are changing fields before graduation. Smith suggested

the board might want to look at increasing the scholarship amount and address the challenge of college capacity.

3. Vision and Plan

Bob Craves shared the projected WSOS Total Cumulative Revenue: By Donor and Donation Type for 2011 – 2015. The board asked if the State of WA match and catch-up dollars will come through, and Smith stated that we have to look at state revenue for 2014. Leslie Goldstein will look to see if there is a revenue forecast to share with the board.

Dave Fisher reviewed the Washington State Opportunity Scholarship Plan — Draft #4. The vision is to give \$5,000 scholarships each year for a total of \$25,000 to help students complete Health Care degrees. This document will be used when WSOS meets with legislators in July and August, asking for their feedback, which will be incorporated into the final version. Hogans suggested adding some of the data CSF has compiled to this document. Kimberly Harris pointed out that the last statement in the vision section is a transition into careers. If so, the board needs to work with employers to make sure jobs are available when students graduate.

The issue of the Halo effect was raised and may be addressed by the provisions of the expansion program. The expansion program uses money contributed anonymously. In 2013, we expect \$850,000 in the account. What would be the best use of this money? One suggestion is asincentives to institutions that add additional classroom slots in STEM and Health Care fields.

Smith asked which board members would be interested in meeting with legislators and requested that a brief meeting with Governor Gregoire be set up by CSF. Smith would like to have feedback on the Expansion Program and have the WSOS Plan updated by the September 10th meeting.

4. Programmatic Implementation

Wilds facilitated a group discussion around the next awarding season. How much money do we give? Should we give more in the last two years of the degree program? Do we help with debt at the end? Other suggestions from Wilds for the board to consider:

- For pre college strategy, work with WA STEM to bring partners together.
- Look at high schools with a high percentage of low income students to be sure they
 have the math and science classes needed for STEM degree preparation.
- College strategies may include front loading higher support in math and science.
- Set up mentoring and internships with companies for high school students who show interest in STEM. CSF has started interviewing a few companies such as Empire, Avista, Childrens Hospital, Boeing and Microsoft to find areas of greatest need in their organizations.

CSF will provide a plan with goals, strategies and benchmarks for success at the September board meeting. The next board meeting will also consider scholarship design for Cohort Two. Hogans, Gillespie and Harris agreed to meet with CSF to assist with scholarship design. Jane Broom will meet with WA STEM and WCAN.

Pollack reported she and Jane Broom have reached out to four marketing and communications firms to request bids on special events, branding, collateral and messaging for WSOS. Events would be a major focus. Pollack explained the board may choose to split the responsibilities between two different firms to utilize each firm's strengths. The board authorized her to move forward with the companies and secure proposals for Smith to review.

5. Fundraising

Smith gave an update on fundraising to date. He has reached out to Gates Foundation and will submit a formal request following the September board meeting. He would like to create a fundraising strategy prior to the next board meeting. Included in that strategy will be a list of companies from which he will request multi-year gifts.

6. Housekeeping

Nina left JLARC.

Addressing statute changes, including clarification of wording involving investments, will be added to next meeting's agenda.

Adding two additional board members will be discussed at the next meeting.

CSF recommended the board may want to create an Investment Committee. Smith asked Craves to work with Joe Gaffney to establish a committee for board approval.

Hogans moved to approve the minutes from the April 20, 2012 meeting. Harris seconded the motion. The motion was unanimously approved.

Smith summarized action items for the September meeting: Vision document updated —Fisher
Scholarship Model — Wilds
Fundraising Strategy — Smith
Marketing/Communication plan— Pollack
Investment Committee — Craves
Update on August legislator meetings — Pollack

The meeting was adjourned at 12:47

Respectfully submitted, Rebecca Swartz



Washington State Opportunity Scholarship Board Meeting

July 9, 2012

Minutes

The Board of Directors meeting of the Washington State Opportunity Scholarship (WSOS) was called to order at 10:35 a.m. on July 9, 2012, at Microsoft Headquarters in Redmond, Washington.

Board members present: (I'd put names in alpha order) were Brad Smith, Mack Hogans, Kimberly Harris, and Terry Gillespie, Jim Sinegal (by phone) called into the meeting. This constituted a quorum.

-Additional attendees: (alpha order)were-Leslie Goldstein, Dave Fisher, Jane Broom, Laura Peterson, Bill McSherry, Bob Craves, Susan Pollack, Deborah Wilds, Lavelle Freudenberg, and Rebecca Swartz.

 Meeting Called to Order: Brad Smith welcomed everyone and introductions were made.

2. Update of Scholarship - Cohort One:

Susan Pollack shared <u>aone of the F</u>face-book post from Andrei <u>A.,</u> a_scholarship recipient, thanking WSOS for the scholarship. Deborah Wilds <u>handed outdistributed</u> the WSOS Scholarship Selection Data <u>and, Wilds</u> reviewed the 8 tables:

- -WSOS Selected Students, by Race and Ethnicity, and Field of Study;
- by Income, GPA and Field of Study
- ; LBy income, Race and Ethnicity and Field of Study
- ; by Gender and Field of Study
- ; by Grade Point Average and Field of Study
- ; by Grade Level and Field of Study as of Fall, 2012
- ; by GPA, Grade Level, and Field of Study as of Fall 2012
- ; by Institution and Field of Study as of Fall, 2012.

As the Board reviewed the data and the make-up of Cohort One, discussion-was centered around the mix of students whothat applied for the scholarship versusand the students whothat were selected. Board discussed the make-up of Cohort One. Wilds gave the Board a list of Selected Applicants by High School whichthat showed the Top 10 School Districts wherethat had students were awarded scholarships. Brad Smith suggested that utilizing this list to go back to specific the scholarship. This would to bring more awareness of WSOSit to more students and might may be helpful for future awarding.

The Board also discussed issuesother things that are impacting the STEM field. Wilds statedfeels that capacity is an issue and used the illustration of, we are in an hour glass. There are not enough classroom slots (classrooms) for the students whothat want to enter into these is fields.

Fishers Freudenby Choldstein. McSnego Lama Peterson. Pollack Smant Higher more Well prepared students are pursuing STEM degrees in this field but they are not graduating with them because in this field, they are changing fields before graduation. Smith suggested maybe the board might want to should look at increasing the scholarship amount and look at addressing the challenge of college capacity.

3. Vision and Plan:

Bob Craves shared the projected WSOS Total Cumulative Revenue: By Donor and Donation Type for 2011 – 2015. The board <u>askedshared concern</u> if the State of WA match and catch-up dollars will <u>come through</u>, <u>andbe there</u>. Smith stated that we have to look at the state revenue for 2014. Leslie Goldstein will look to see if there is <u>a</u> revenue forecast to share with the board.

Dave Fisher reviewed the Washington State Opportunity Scholarship Plan – Draft #4 with the board. The vision is to give \$5,000 scholarships each year for a total of \$25,000 to help studentsthem complete their Health Care of STEM degrees. This document will be used when WSOS meets with legislatorures in July and August, asking for their feedback, which on the draft and will be incorporated their feedback into the final version. Hogans suggested addusing some of the data CSF has compilelied into this document. Kimberly Harris pointed out that the last statement in the vision section is a transition into careers. If so, then the board needs to work with employers to make sure the jobs are availablethere when studentsthey graduate.

The one issue of that was brought up early in the meeting of the Halo effect was raised and may be addresshelped by with the provisions of the expansion program. The expansion program uses are money that is contributed anonymously. In 2013, we expect \$850,000 in will be it the account. What would be the best use of this money? One suggestion is asway it can be used if incentives to the institutions that addfor additional classroom slots in the STEM and Health Care fields.

Smith asked which board members would be interested in meeting with legislatorures and requested that a brief meeting with Governor Gregoire-should be set up by- CSF-will set those up. Smith would like to have feedback on the Expansion Pprogramlan and have the WSOS Plan updated by the September 10th meeting.

4. Programmatic Implementation:

Wilds facilitated a group discussion around the next awarding season. How much money do we give -s.Should we give more in the last two-2 years <a href="mailto:season of the degree program? D, do we help with debt at the end? Other suggestions from Wilds suggested some other thingsfor the board can think about doing. to-consider:

- For pPre college strategy_- working with WA STEM to bringing partners together before the next board meeting.
- Looking at the high schools with a high percentage of that have low income students, to be make sure they have the math and science classes the students needed for STEM degree preparation.
- College strategies may include front loading higher support in math and science.
- Set up mentoring and internships with companies for high school students whothat show interest in STEM. CSF has started interviewing a few companies such as Empire, Avista, Childrens Henhospital, Boeing and Microsoft to find areas of greatest need in their organizations.

Formatted: Bulleted + Level: 1 + Aligned at: 0.75" + Indent at: 1"

Formatted: Not Highlight

Formatted: Not Highlight

Formatted: Indent: Left: 1"

Formatted: Normal, Indent: Left: 0.5"

CSF will <u>provide a give-plan with of goals</u>, strategies and benchmarks for success at the September board meeting. <u>TheAlso at next board meeting will also considerbe scholarship</u> design ing the scholarships for Cohort Two. <u>Hogans Mack</u>, Gillespie and Harris agreed to meet with CSF to <u>assisthelp</u> with the scholarship design. Jane Broom will also meet with WA STEM and WCAN.

-Pollack reportedgave a preliminary update that she and Jane Broom have reached out to four marketing and communications firms to requestget bids on-doing special events, branding, collateral and messaging for WSOS. EThe events-side would be a major focus for this company. Pollack explained that the board may choose to split up the responsibilities betweente two different firms to utilize each firm's strengths. The board authorized her stated to move forward with the companies and securewill give proposals forto Smith to review.

5. Fundraising:

Smith gave an update on fundraising to date. He has reached out to Gates Foundation <u>and</u>. He will <u>submitde</u> a formal request <u>after following</u> the September board meeting. He would like to create a fundraising strategy <u>before prior to</u> the next_board meeting. Included in that strategy will be a list of companies <u>from which</u> he will <u>be</u> requesting multi_year gifts.

6. Housekeeping:

CSF is changing their fiscal year to July 1 June 30th that matches the states. Nina left JLARC.

At the next board meeting want to Aaddressing statute changes, including clarification of wording involving investments, will be added to next meeting's agenda.

Recommend changing the size of the board to include Adding two more additional board members will be discussed at the next meeting.

CSF recommended to the board that they may want to <u>create anmake a</u> Investment Committee. Smith -asked <u>Bob</u>-Craves to work with Joe Gaffney on <u>getting that committeeto</u> established <u>a</u> <u>committee</u> for board approval.

Hogans moved to approve the minutes from the April 20, 2012 meeting. Harris seconded the motion. The motion was unanimously approved.

Smith summarized what was neededaction items for the September meeting: Vision document updated –Fisher
Scholarship Mmodel – Wilds
Flook at fundraising Sstrategy – Smith
Continue with Marketing/Communication plan—Pollack
Investment Committee – Craves
Update on August legislatorture meetings – Pollack

The meeting was adjourned at 12:47

Respectfully submitted, Rebecca Swartz

Formatted: List Paragraph



Washington State Opportunity Scholarship Board Meeting

July 9, 2012

Minutes

The Board of Directors of the Washington State Opportunity Scholarship (WSOS) was called to order at 10:35 a.m. on July 9, 2012 at Microsoft Headquarters in Redmond, Washington.

Board members present were Brad Smith, Mack Hogans, Kimberly Harris and Terry Gillespie. Jim Sinegal called into the meeting. This constituted a quorum. Additional attendees were Leslie Goldstein, Dave Fisher, Jane Broom, Laura Peterson, Bill McSherry, Bob Craves, Susan Pollack, Deborah Wilds, Lavelle Freudenberg and Rebecca Swartz.

1. Meeting Called to Order:

Brad Smith welcomed everyone and introductions were made.

2. <u>Update of Scholarship – Cohort One:</u>

Susan Pollack shared one of the face book post from Andrei a -scholarship recipient, thanking WSOS for the scholarship. Deborah Wilds handed out the WSOS Scholarship Selection Data. Wilds reviewed the 8 tables: WSOS Selected Students, by Race and Ethnicity, and Field of Study; by Income, GPA and Field of Study; By income, Race and Ethnicity and Field of Study; by Gender and Field of Study; by Grade Point Average and Field of Study; by Grade Level and Field of Study as of Fall, 2012; by GPA, Grade Level, and Field of Study as of Fall 2012; by Institution and Field of Study as of Fall, 2012. Board reviewed the data, discussion was centered around the mix of students that applied for the scholarship and the students that were selected. Board discussed the make-up of Cohort One. Wilds gave the board a list of Selected Applicants by High School that showed the Top 10 School Districts that had students awarded scholarships. Brad Smith suggested that utilizing this list to go back to the schools to have the students speak on behalf of the scholarship to bring more awareness of it to more students may be helpful for future awarding. Board also discussed other things that are impacting the STEM field. Wilds feels that capacity is an issue, we are in an hour glass. There are not enough slots (classrooms) for the students that want to enter into this field. Higher more prepared students are in this field but they are not graduating in this field, they are changing fields before graduation. Smith suggested maybe the board should look at increasing the scholarship amount and look at addressing the challenge of college capacity.

3. Vision and Plan:

Bob Craves shared the projected WSOS Total Cumulative Revenue: By Donor and Donation Type for 2011 - 2015. The board shared concern if the State of WA match and catch-up dollars will be there. Smith stated that we have to look at the state revue for 2014. Leslie Goldstein will look to see if there is a revenue forecast to share with the board. Dave Fisher reviewed the Washington State Opportunity Scholarship Plan – Draft #4 with the board. The vision is to give \$5,000 scholarships each year for a total of \$25,000 to help them complete their Health Care of STEM degrees. This document will be used when WSOS meets with legislatures in July and August asking for their feedback on the draft and will incorporate their feedback into the final version. Hogans suggested using some of the data CSF has complied into this document. Kimberly Harris that the last statement in the vision section is transition into careers then the board needs to work with employers to make sure the jobs are there when they graduate. The one issue that was brought up early in the meeting of the Halo effect may be helped with the expansion program. The expansion plan is money that is contributed anonymously. In 2013 we expect 850,000 will be it the account. What would be the best use of this money, one way it can be used if incentives to the institutions for additional slots in the STEM and Health Care field. Smith asked which board members would be interested in meeting with legislatures and that a brief meeting with Governor Gregoire should be set up. CSF will set those up. Smith would like to have feedback on the Expansion plan and have the WSOS Plan updated by September 10th meeting.

4. Programmatic Implementation:

Wilds facilitated a group discussion around the next awarding. How much money do we give, should we give more in the last 2 years, do we help with debt at the end? Wilds suggested some other things the board can think about doing. For Pre college strategy- working with WA STEM to bringing partners together before the next board meeting. Looking at the high schools that have low income, to make sure they have the math and science classes the students need for STEM. College strategies may include front loading higher support in math and science. Set up mentoring and internships with companies for high school students that show interest in STEM. CSF has started interviewing a few companies Empire, Avista Childresn hospital, Boeing and Microsoft to find areas of greatest need in their organizations. CSF will give plan of goals, strategies and benchmark for success at the September board meeting. Also at next board meeting will be designing the scholarships for Cohort Two. Mack, Gillespie and Harris agreed to meet with CSF to help with the scholarship design. Jane Broom will also meet with WA STEM and WCAN. Pollack gave a preminilary update that she and Jane Broom reached out to four marketing and communications firms to get bids on doing special events, branding, collateral and messaging for WSOS. The event side would be a major focus for this company. Pollack explained that the board may choose to split up the responsibilities to two different firms to utilize each firm's strengths. The board stated to move forward with the companies and will give proposals to Smith to review.

5. Fundraising:

Smith gave an update on fundraising to date. He has reached out to Gates Foundation. He will do a formal request after the September board meeting. He would like to create a fundraising strategy before the next board meeting. Included in t hat strategy will be a list of companies he will be requesting multiyear gifts.

6. Housekeeping:

CSF is changing their fiscal year to July 1-June 30th that matches the states.

Nina left JLARC.

At the next board meeting want to address statue changes including clarification of wording involving investments.

Recommend changing the size of the board to include two more board members.

CSF recommended to the board that they may want to make a Investment Committee. Smith asked Bob Craves to work with Joe Gaffney on getting that committee established for board approval.

Hogans moved to approve the minutes from the April 20, 2012 meeting. Harris seconded the motion. The motion was unanimously approved.

Smith summarized what was needed for the September meeting: Vision document updated –Fisher Scholarship model – Wilds Look at fundraising strategy –Smith Continue with Marketing/Communication plan

WSOS Minutes 10:35 started

Introductions of everyone-Dave fisher will help with communications

Update:

Brad asked CSF to update on cohort 1. CSF shared one of the facebook posts Thank you from a scholar recipient. CSF announced 3, 078 are WSOS Scholars. Initial waive went out may 1st. 180 students not qualified due to GPa. Another 235 were then awarded to make the 3,078. African American lowest refer to chart.

70% of award are in middle to upper quartile in regards to income.

More women than men in Math and Science which was not expected by board.

Showed breakdown of institution and then field of study. Univ Washington highest number.

Not as many students of color were awarded. Would like to look at what we may need.

Gave to the board a breakdown of the top 10 districts. Smith suggests maybe an option is to go to the highschools and have the students that received this year to maybe help get more students of color to apply. Also, suggested that we go to these schools newspapers to have put an article. Sinigal asked if CSF has any idea about the the gender change that has happened to Higher Education. CSF has tried to engage males more with HERO and other mentoring. In our applicant poor we had 3% African American/latino as selected applicants dropped to 1%. CSF wanted a base line established.

Smith asked the board to think about what of this information they want to share with the public and how? Macks suggested receiving information and breakdown on the students that did receive the scholarship. Macks asked CSF if anything surprised her about the independent and CSF was surprised that they were lower.WSU had the largest.

CSF would like in the next meeting to speak and makes decisions about the awarding

Awards August 1- oct 1st or so .Schools have been notified.CSF handed out Scholarship Selection Data from cohort 1.

Brad asked if anyone has heard feedback from the community? Smith has heard from Olympia legislatures. Leslie has heard that legislatures are happy with it.

Tom Friedman called upon the country to use this model across the country in schools to help combat the tuition. CSF feels capacity is an issue we are an hour glass. Slots in the colleges are not enough. Out flow is an issue. STEM in particle 20% gap in graduation rate less students. Higher more prepared students in this field but they are not graduating. They are changing fields. As we think about degree production to look at this to see if there is something the board can do. Smith college completion

numbers are challenging nationwide and many universities. U of Washington 6 years 81% graduating. ¾ work while going to school. If we grew the dollar amount of the scholarships may help this problem.

Halo effect- figuring out how do we expand the number of young people to enter into the STEM Field. As going forward keeping them in the field.

Vision and plan:

CSF shared projected revenue chart. Board asked if we know if the state match and catchup will really be there. Smith said that no we haven't and look at the state revenue for 2014. Goldstein will look to see if there is a revenue forcast. Smith feels we need a fundraising strategy for the next board meeting.

Dave Fisher reviewed the chart . Vision is to give 5,000 washington students each year attending college of \$25,000 scholarships to help them complete health care or STEM degree. Peterson wonders if we should mention more about critical employer need in the STEM field. Add some Boeing and Microsoft demographics of the employers need. Smith says to revise and implement some

Use this document to meet with legislatures in July and August using it as a draft to them asking them what their feedback is and incorporate in final feedback. Attended audience of this document is broader public, press, donors and promote general awareness. Before the Sept meeting invites legislature. Mack feels to include some of the data that CSF showed would be good to include in this draft. Harris went through Vision.....the last vision statement transition into career. Harris states that the board needs to work with employers to make sure the jobs are out there. Discription of problem, description of problem more and plan more expansive. Incorporates what needs to be done and what we will be doing.

CSF expansion program is in the institutions a pool of money that can be used to have them figure out how to build additional slots incentive for the schools. Build up their capacity and increase retention in those degree. The board will decide how that money gets distributed. The money is volunteered contribution into this fund are anonomous. 2013 we expect 850,000 will be in this account. What is the best way for the board to use this money and how can we raise it.

Others interested to meet with Legislatures who wants to be in them. We want o brief gov gregoire. Set up a few small lunches.CSF will start to set that up.

Sept. 10th next meeting to have feed back and update the program.

Programmatic Implementation.

CSF--How m uch money to give, do we give more in the last 2 years, do we help with debt at the end. How do we maybe performance based money. Some different things CSF has explored to see what has been successful. Pre college strategy- working with WA Stem. Bringing partners together before next meeting.

Looking at the high schools that have low income, to make sure they have the math and science classes they need. Ensure that students that are interested in STEM how do we create real world experiences in the pipline.

College strategies. Front loading higher support in math and science. How do we partner with. How do we incentafy our schools to change faculty to have them support rather than weed out students. Mentoring and internships with companies. CSF has started to interview Empire, AVista Childrens hospital, boeing Microsoft. Find out areas of greatest demand. CSF give plan of goals, strategies and benchmarks for success. We will present at meeting in September.

Smith askes how do we choose and what do we focus on:

Sept design of the scholarship. Be as smart as we can be and most helpful. Then next it will be pipeline. Mentoring and internship will be worked on in the year.

Smith asked if 1 or 2 hour to meet with CSF Mack and Gillespie Harris volunteered to meet. Jane and Sam Smith (boeing) will also meet to work with WA STEM and WCAN. They are all focused on increasing low income students of color. 200 organizations 400 people in network started in 2009. They work in rural areas.

Marketing/communications: Environmental scan at CSF. CSF social media/website. Moving forward, met with 4 firms to see if they are stronger in stronger areas. Branding and fundraising efforts some additional outside support. The events side would be a big focus of this outside company. September board meeting would bring specific proposal. Smith asked board if Broom/Pollack go forward to get proposal to bring back. Does the board feel that they should go forward with this. Harris asked is the product for the scholarship or for fundraising. Pollack said both. Students activities but opportunity for donors, legislature, press ultimately fundraising. Discussion on quite a few different audiances for all this material. This is an investment for the board. The board could decide to split this work between different companies to hit their strength. Board stated to move forward.

Fundraising: Smith has reached out to Gates Foundation to ask if they would match the boeing and Microsoft. After sept meeting make a formal request. Smith feels we need to create a fundraising strategy before Sept. How many foundation/company to give this money. Smith would like to go this fall back to balmers, allen, bazos Amazon encourage them to give multi year gifts. If we get 2 that would double the money for scholarships for next year. Smith explained that not everyone has to fundraise. Smith needs a strategic plan. Smith will help with that. Craves survey of hospital and medical centers too. Scott Armstrong group health.

Debroah already spoke about awarding.

CSF is changing to make fiscal year to July1-June30th that matches with the state. Nina left Jlarc would like scholarship model, changes that the board wants to make in the statute when it starts. Example independent and public colleges qualifiy. Recommend changing the size and adding two members to the board. Specific constitutional forbids investment of state funds in the shares of public companies. Variety of ways to deal with this is when the state made the contribution it stops being state money.

Investment committee: CSF feels that a committee may want to be established. Board no concerns and Craves will work with Joe Gaffney.

Hogans moved Harris seconded. Unamouslily approved minutes.

Sept meeting:

Vision document

Scholarship model

Look at fundraising strategy

Move forward on communication plan and staffing

Investiment strategy and committee

August meeting with legislatures brad smith

August meeting with some board with Deborah wilds

Meetings adjourned at 12:47.